

System Dynamics Society
Profit and Loss by Cost Centers (unaudited)
January through December 2004

	2006 Nijmegen	2005 Boston	2004 UK	MiscConf	Core Ops	Sales	Publication	Web	DMC	IFR Transfer	TOTAL
Income											
DMA Endow. Fund Camp.	0	0	0	0	0	0	0	0	31,528	0	31,528
Products	0	0	0	0	0	133,429	0	0	0	0	133,429
INC Conferences	0	2,500	214,001	0	0	0	0	0	0	0	216,501
Investment Income	0	0	47	0	5,144	0	0	0	-561	0	4,630
Membership Dues	0	0	0	0	49,402	0	0	0	0	0	49,402
Other Income	0	0	0	248	0	16	0	0	0	0	264
Shipping and Handling	0	0	0	0	0	20,157	0	0	0	0	20,157
Publications Sales	0	0	0	0	0	4,587	2,375	0	0	0	6,962
Sponsor Dues and Donations	0	0	0	0	32,190	0	0	0	0	0	32,190
Conversion from Accrual to Cash	0	0	0	0	-2,395	0	0	0	0	0	-2,395
Total Income	0	2,500	214,048	248	84,341	158,189	2,375	0	30,967	0	492,668
Cost of Goods Sold											
Bibliography Update Expense	0	0	0	0	0	308	0	0	0	0	308
Management Game	0	0	0	0	0	29,696	0	0	0	0	29,696
MIT Collection	0	0	0	0	0	1,550	0	0	0	0	1,550
Reprint Outdated SDR	0	0	0	0	0	0	318	0	0	0	318
Total COGS	0	0	0	0	0	31,554	318	0	0	0	31,872
Gross Profit	0	2,500	214,048	248	84,341	126,635	2,057	0	30,967	0	460,796
Expense											
Awards	0	0	0	0	5,560	0	0	0	0	0	5,560
Bank Adjustments (Expense)	0	0	0	0	385	10	0	0	0	0	395
Contract with Univ at Albany	2,390	11,041	71,649	1,593	55,936	15,979	1,402	5,798	0	0	165,788
Credit card fees	0	46	8,407	0	6,519	4,117	14	0	124	0	19,227
Electronic Presence Support	0	0	0	0	0	0	0	307	0	0	307
EXP Conferences	720	2,993	-1,250	64	0	0	0	0	0	0	2,527
Journal Expense	0	0	0	0	0	0	12,000	0	0	0	12,000
Membership Directory Exp	0	0	0	0	0	0	907	0	0	0	907
Membership Services	0	0	0	0	811	0	0	0	0	0	811
Membership Subsidies	0	0	0	0	2,430	0	0	0	0	0	2,430
Miscellaneous Expense	0	0	0	0	120	0	0	0	0	0	120
Officer Expenses	0	0	0	0	1,416	277	0	0	0	0	1,693
Printing & Duplicating	0	0	0	0	2,605	355	0	0	0	0	2,960
Professional Fees	54	701	8,020	0	15,153	7,630	562	273	0	1,366	33,759
Shipping /Postage Expense	0	0	0	0	470	13,675	648	0	0	0	14,793
Supplies	0	0	0	0	336	0	0	0	0	0	336
Total Expense	3,164	14,781	86,826	1,657	91,741	42,043	15,533	6,378	124	1,366	263,613
Net Income	-3,164	-12,281	127,222	-1,409	-7,400	84,592	-13,476	-6,378	30,843	-1,366	197,183