

| Meeting Rooms (for four days) | \$1.800 | Meeting rooms are not included free. This represents |
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| AV Equipment | \$12.000 | a 75\% discount, available if we hit sleeping room targets. |
| Other Supplies | \$600 |  |
| Subtotal Facilities | \$14.400 |  |
| Estimated Attendance | 600 |  |
| Per Person Facility Cost | \$24 |  |
| Local Transport per person (only for students at Motel 6) | \$3 |  |
| Coffee Breaks (2 per day *4) per person (included in fee) | \$0 |  |
| Subtotal Conference Variable | \$3 |  |
| Total Direct Per Person Cost | \$27 |  |
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| Total M\&A Plus Direct Cost | \$979 \$979 |  |
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| 5. Program Features |  |  |
| Program Chair | Boston-area person TBD |  |
| Welcome Reception | Part of conference, but for separate fee of approximately \$10 per person, or \$6,000 |  |
| Conference Luncheon | The "Ideal Meeting" fee of $\$ 48$ per day covers a full-course luncheon each day. One of these could serve as the conference banquet, even if this requires a slight adjustment of the schedule. This is MUCH cheaper than a banquet. |  |
| Other |  |  |
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