



PBL Netherlands Environmental  
Assessment Agency

## "Houdini" Housing markets, reforms and system dynamics

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Housing market modeling  
Housing market or policy?  
Implicit SD models

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## Housing and system dynamics

- Stock and flow nature: housing production pipeline
- Causal loop nature: market or state governing loops
- A messy problem
- Many actors:
  - households, companies, governments, ngo's, banks
- Many different views:
  - Housing: market good or merit good
  - Greenfield or urban transformation
  - Housing quantity or quality, prices, affordability, tenure...
  - Housing and the labor market
  - Housing and urban development / decay

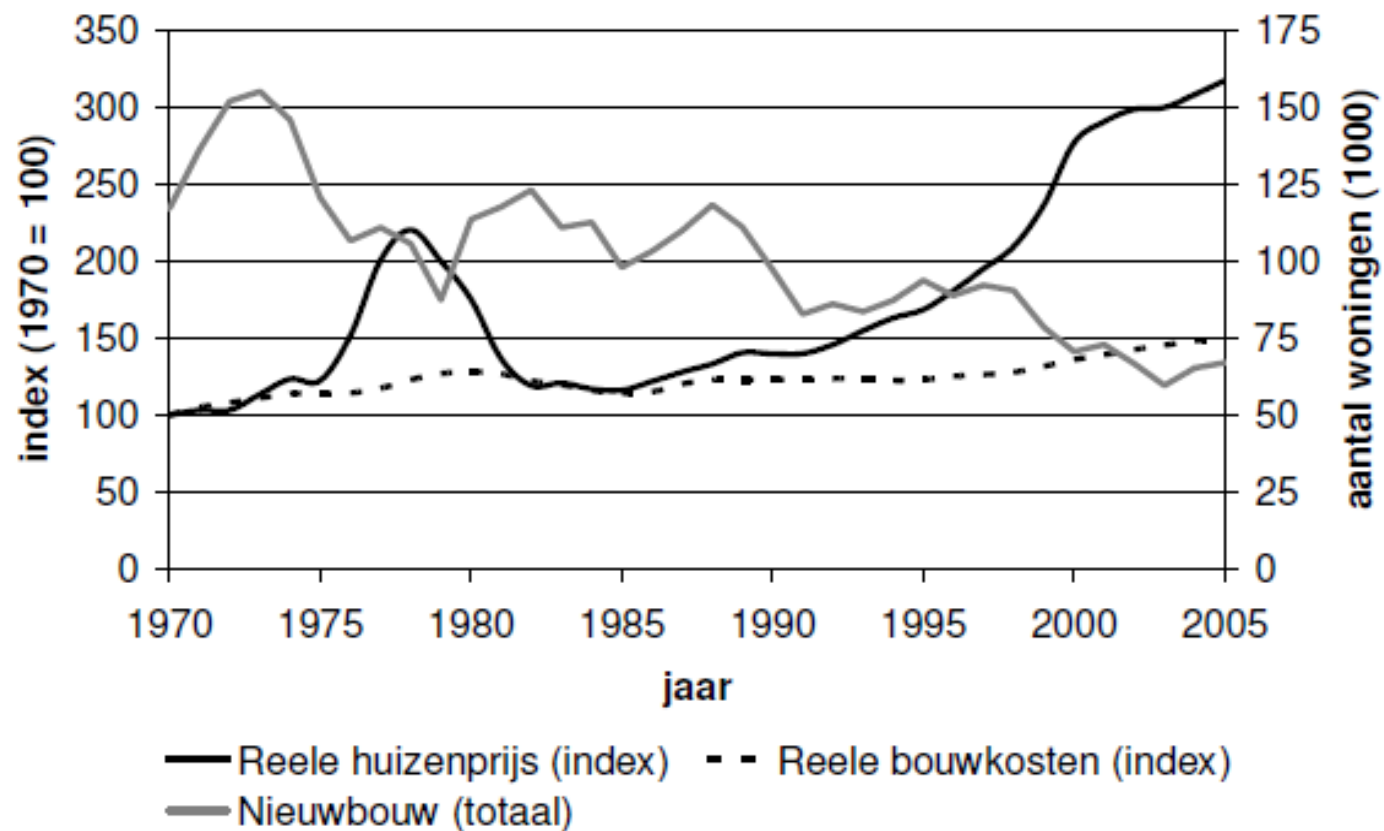


## Houdini: housing economics & policy reforms

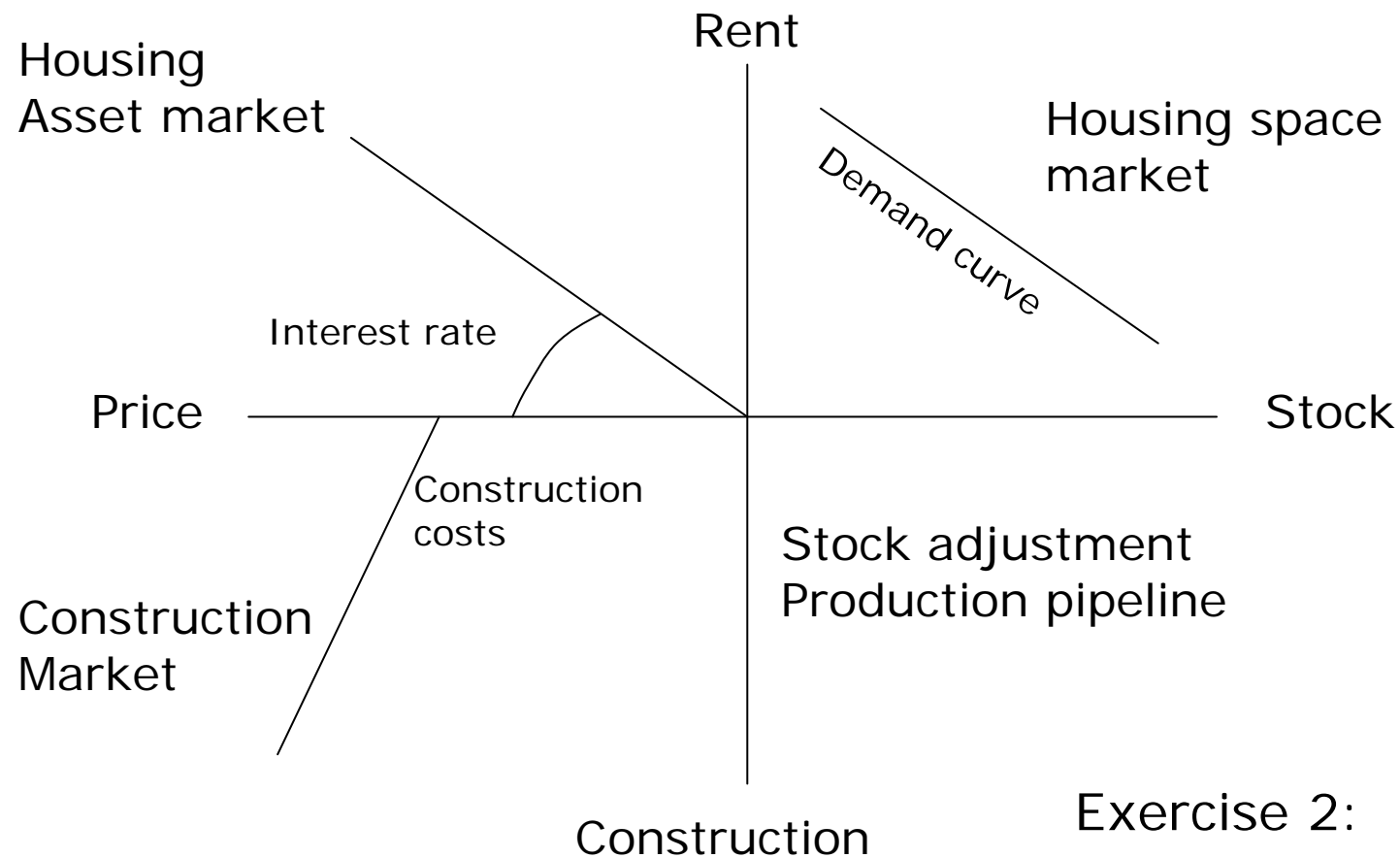
- Dutch housing: market or merit good?
  - Traditionally merit good approach: government interventions
  - Rent regulation, mortgage tax reduction, land use planning
  - Criticisms: interventions damages welfare!
  - Effects: reference mode of behavior
- Houdini model: effects of policy reforms
  - diPasquale and Wheaton (1996) core model
  - Institutional layer: government interventions
  - Behavioral layer: companies, housing associations, households

## The reference mode of behavior

Figuur 2.1: Huizenprijzen en nieuwbouw

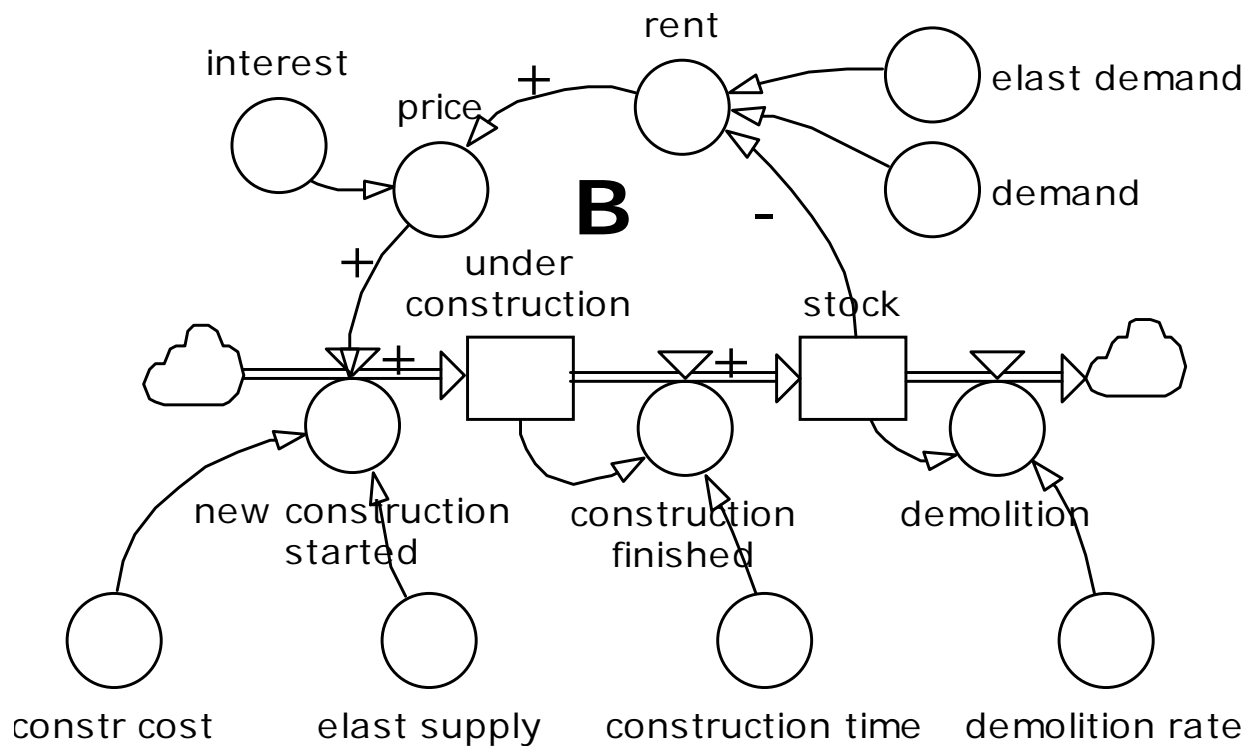


## diPasquale & Wheaton core model



Exercise 2: model this!

## DiPasquale & Wheaton in SD form

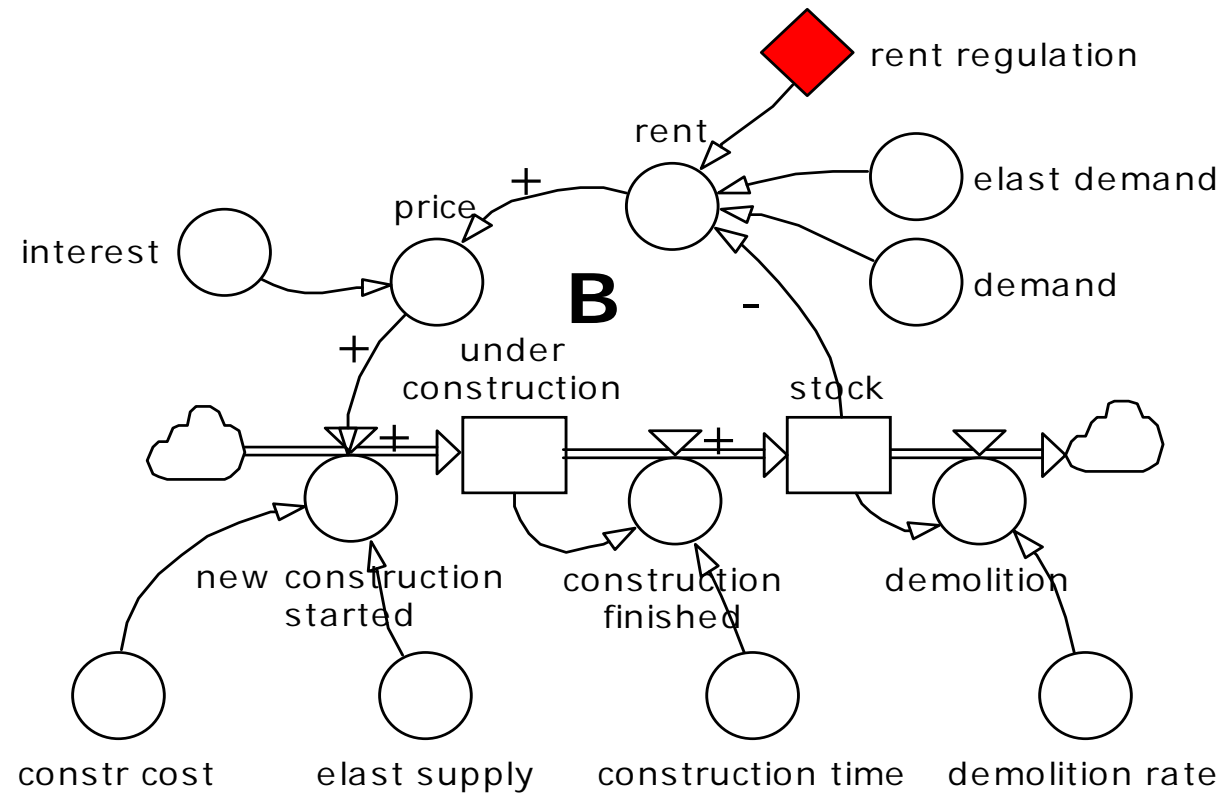




## Modeling the Dutch housing market (1)

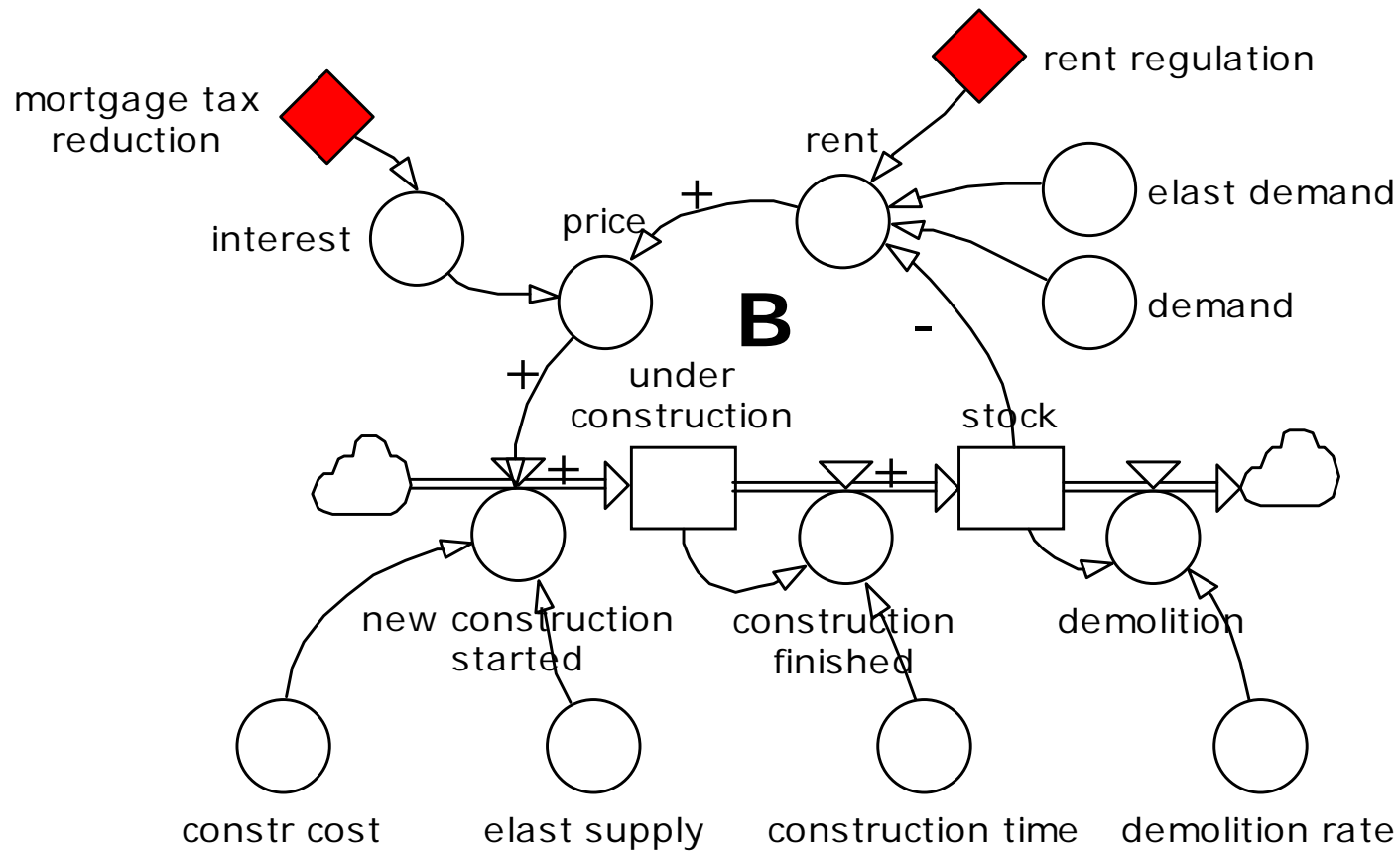
- Model commonly criticized policy instruments
  - Rents regulation
  - Mortgage interest tax reduction
  - Spatial planning regulates land use

## dP&W with rent regulation

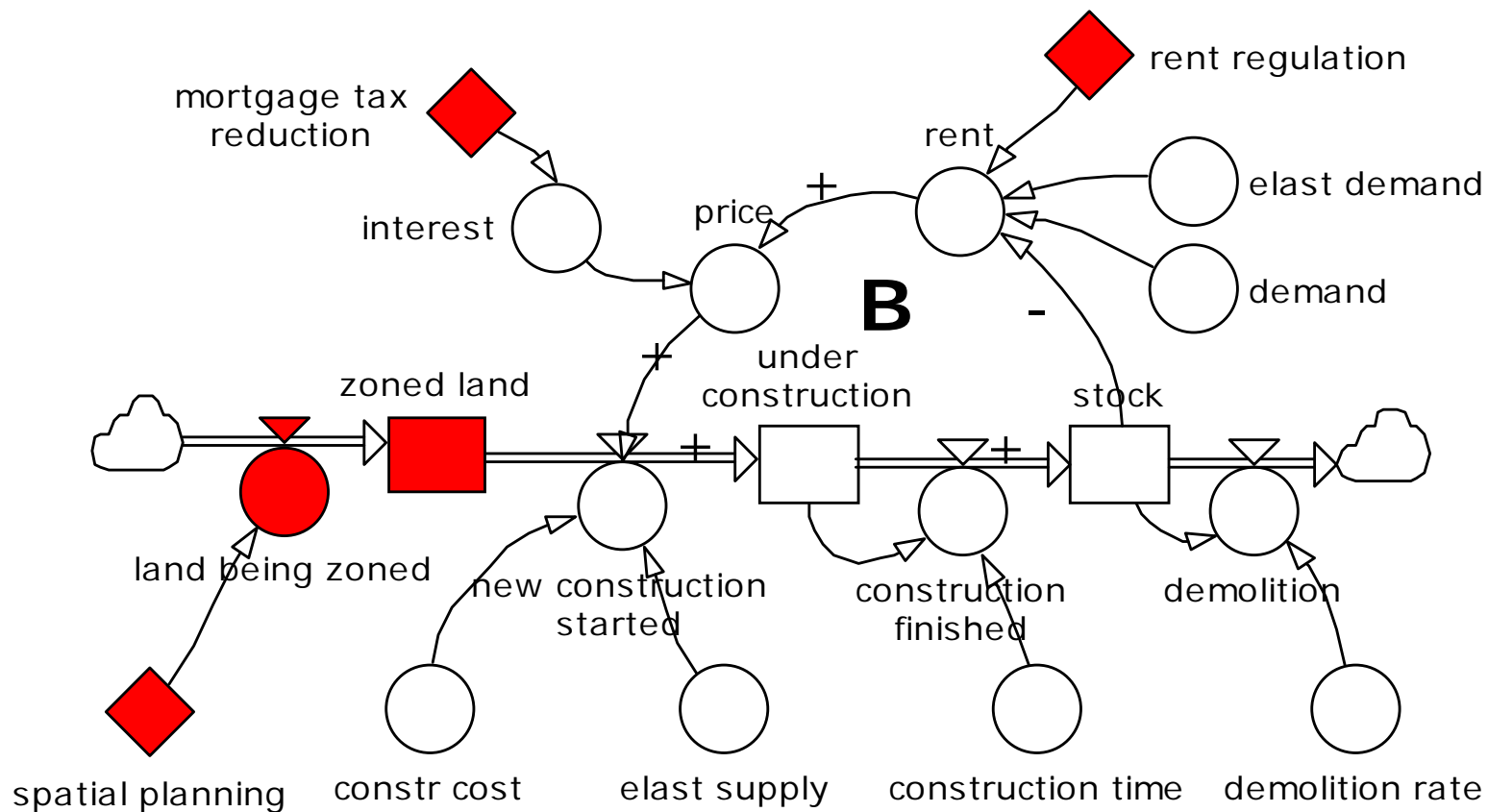




## dP&W with mortgage tax reduction



## dP&W with spatial planning added

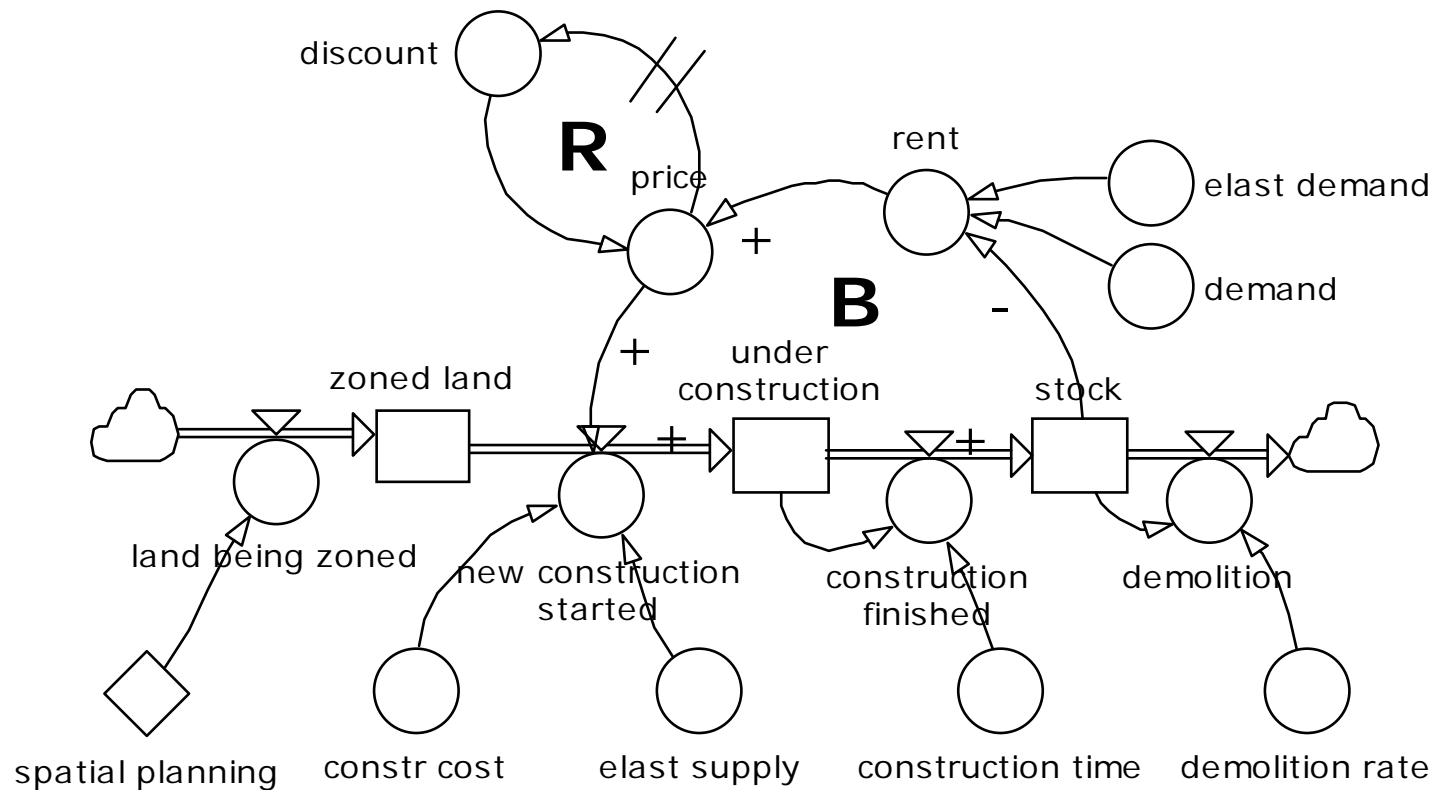




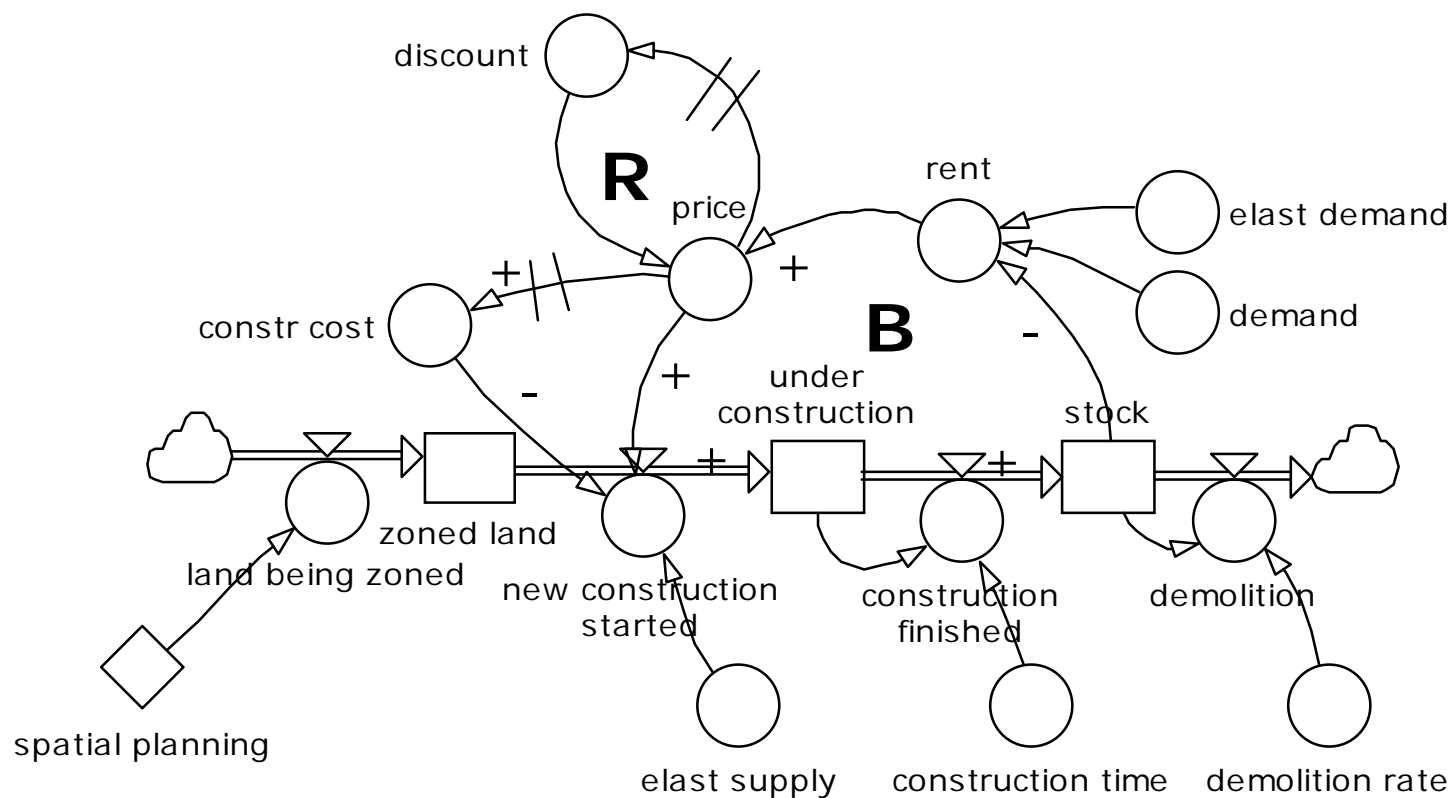
## Modeling the Dutch housing market (2)

- Less common but more dynamic culprits..
  - Model adaptive price expectations
    - Historic price increases feed back into the discount rate  $i$
  - Model residual land pricing
    - Construction costs adapt to house prices.
  - Model oligopolic supply market
    - Profitability determines construction starts, not price!
    - Developers regulate construction, collusion or not.

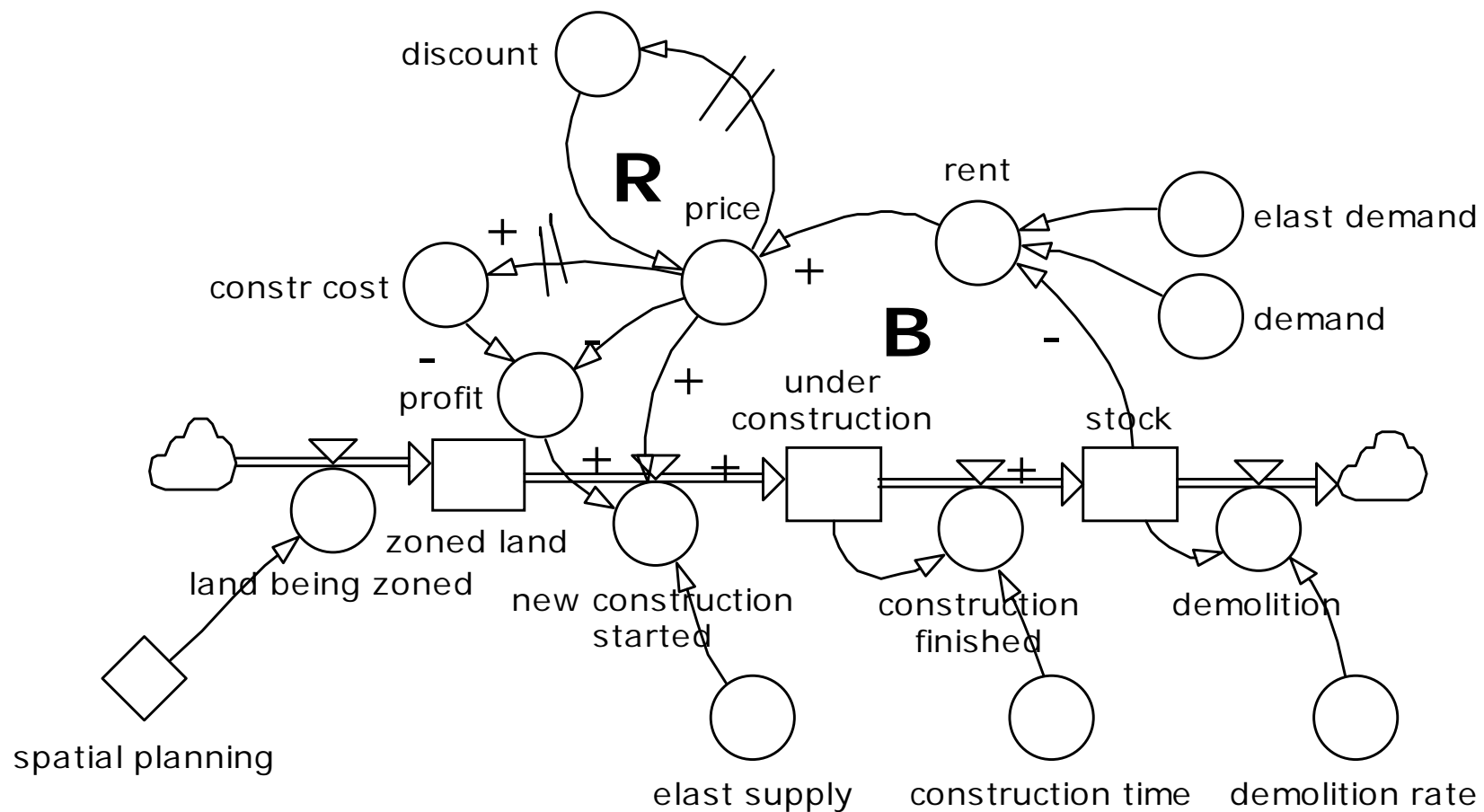
## dP&W with adaptive price expectations



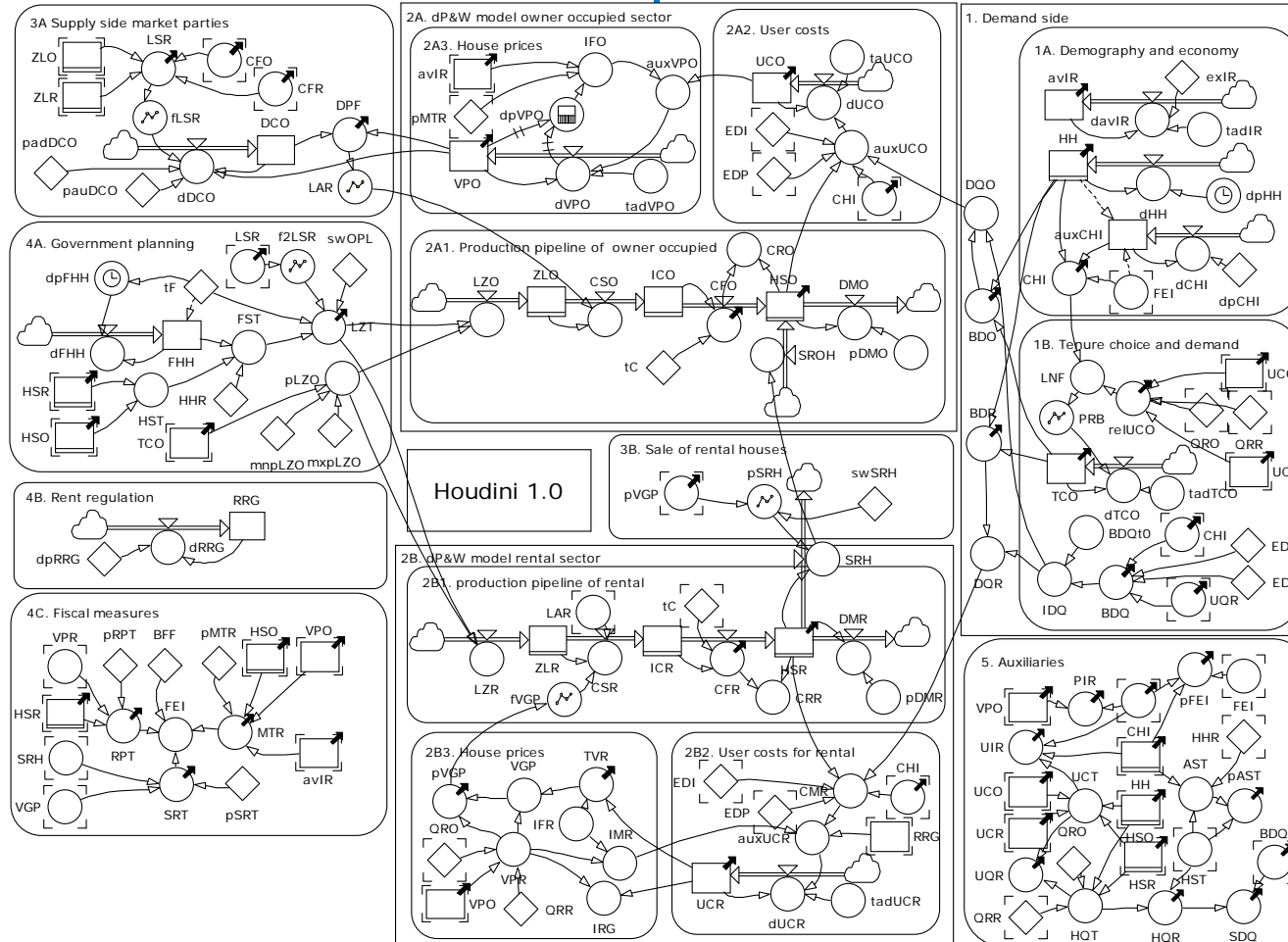
## dP&W with residual land pricing



## dP&W with residual land prices & oligopoly



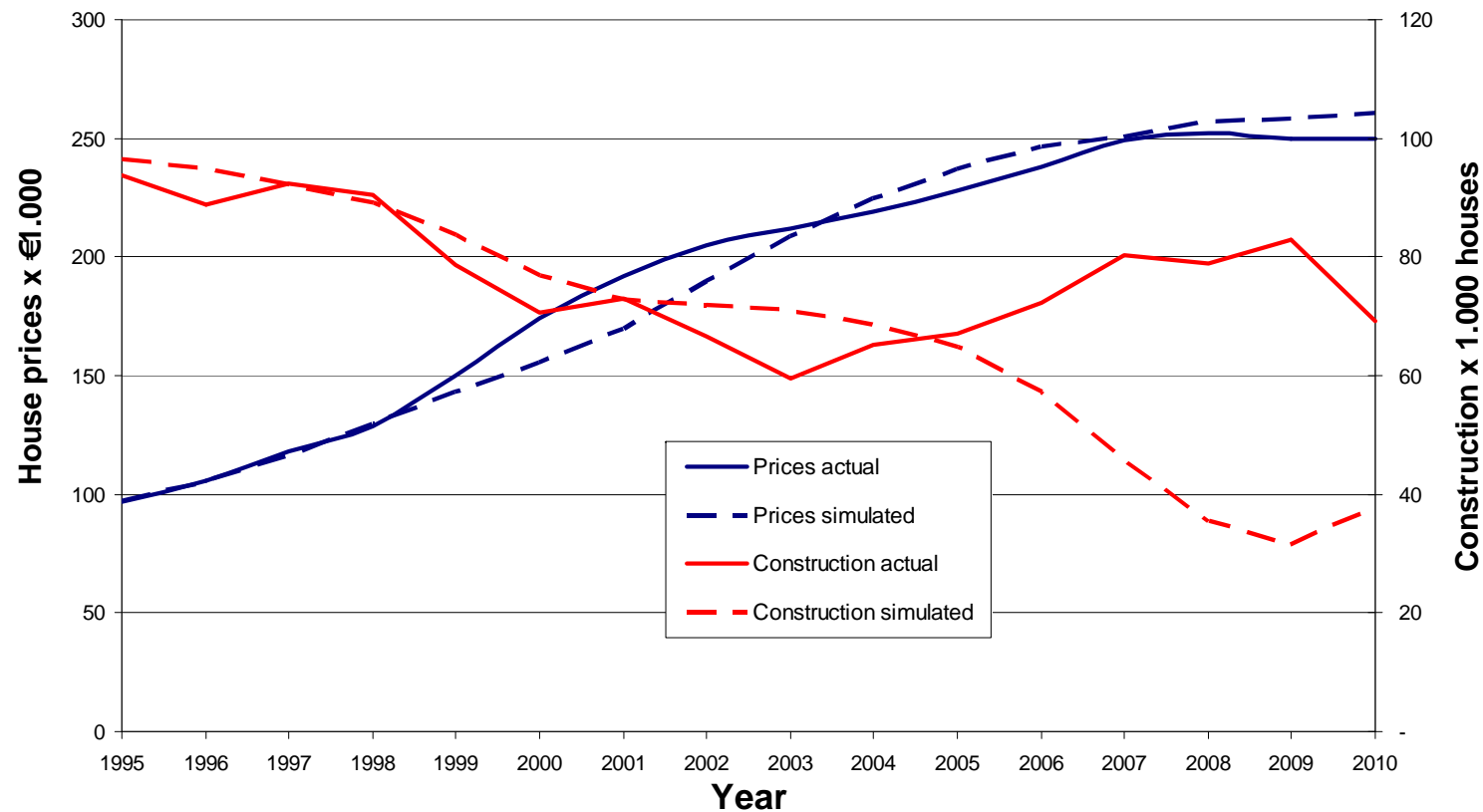
# Houdini 1.0 full model print





## Does it reproduce problem behavior?

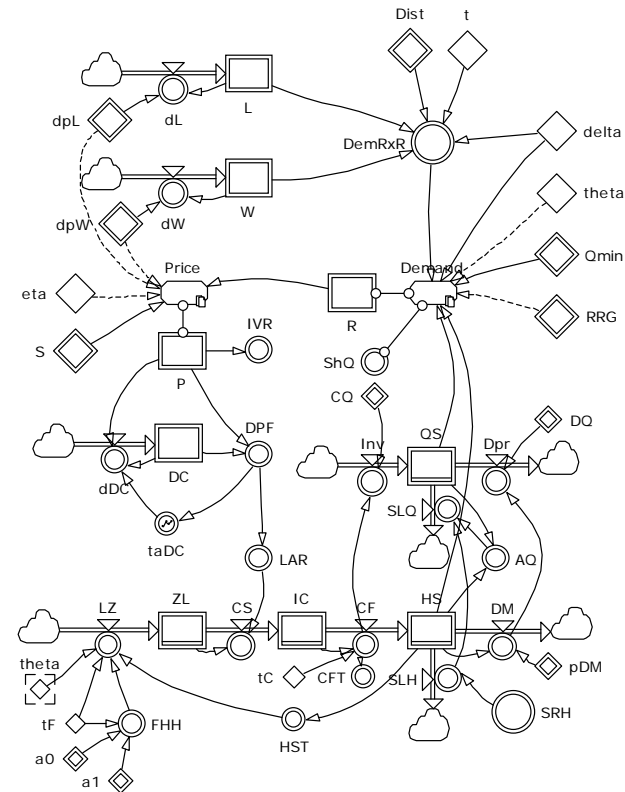
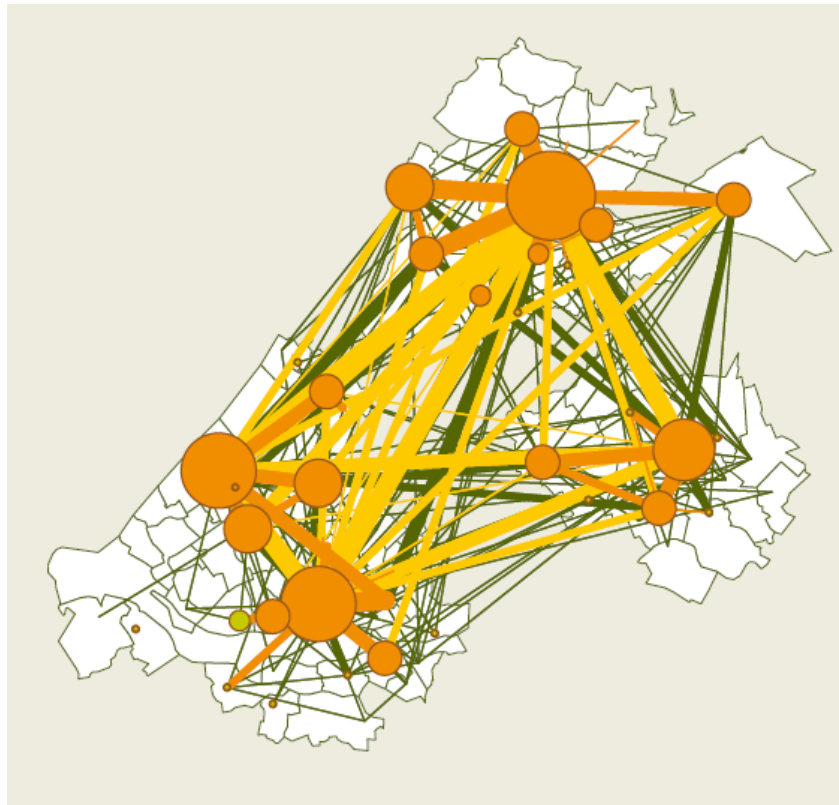
### Reference mode of behavior





## Move towards Houdini 2.0

- Add spatial feedback between regions





## Summary

- Housing is great for sd modeling:
  - Stock, flows and feedback loops
  - Messy problems
- Housing models: production pipeline and governing loops
  - dP&W Core model: Rent, price, interest and elasticity
  - Core model, institutional and behavioral layers
- dP&W core model & modifications
- Thank you!