Using Simulation to Explore the Dynamics of Organizational Knowledge **ISDC 2003** Eliot Rich (e.rich@albany.edu) Peter Duchessi (p.duchessi@albany.edu)



Knowledge Management Dynamics

How does the firm affect KM, and KM affect the firm over time?





Sustainable or Unsustainable KM?

Percentage Change in Staff Knowledge



State University of New York

ISDC 2003

Elements of a Dynamic Causal Model

- Knowledge growth and decay from turnover and obsolescence
- Successful knowledge management increases demand for knowledge
- Increasing demand for knowledge increases costs
- Incremental contributions have less value than fundamental ones







The KNOWLEDGE1 Simulation Model

- Model of knowledge processes of firm with well-defined domain boundaries
- Structures and behaviors from literature and interviews



Knowledge



Causal Model of Knowledge Management





Causal Model of Knowledge Management





Causal Model of Knowledge Management





Staff Demand and Aging



Organizational Knowledge Repository







Learning from OKR







Satisfaction and Demand





Satisfaction and Resources







Benefit Cost and KM Resources







Sustainable Scenario (Base Run)

- Initial Conditions
 - Knowledge decay rate constant (~33 month h/l)
- KM Start (time 10)
 - 5% senior staff time diverted to OKR
 - Small seed into OKR of highly relevant documents













Simulation Results

- Sustainable KM programs:
 - Achievable if user and management expectations met in face of endogenous change
 - Effects may rise then fall over time
 - Apparently unstable equilibrium
- Unsustainable KM programs:
 - May start off similarly to sustainable programs
 - Tip into failure



Implications for KM

- Sustainability
 - Rests on several difficult to quantify factors
 - KM satisfaction must be refreshed in face of constant deterioration
 - Short-term gains and effects must be balanced with longer-term expectations
 - Resource shifts from development to review may be required

