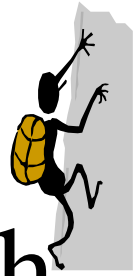


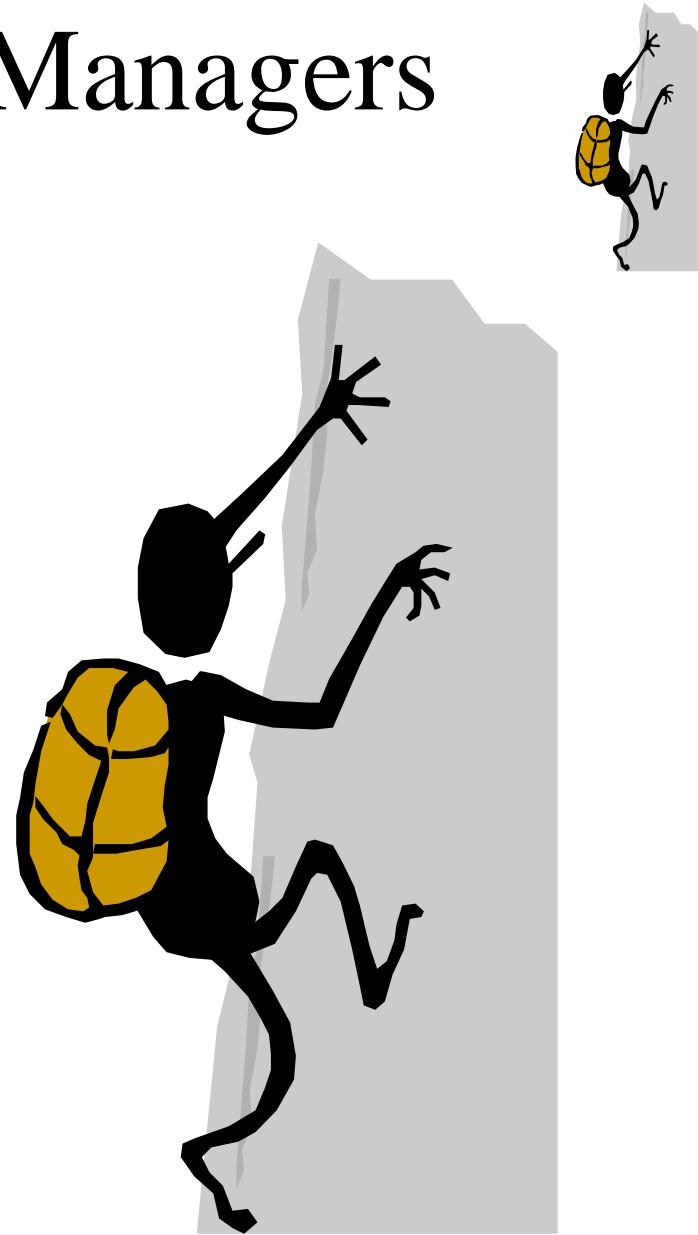
Scaling the Vertical Learning Curve of System Dynamics with Silicon Valley Managers



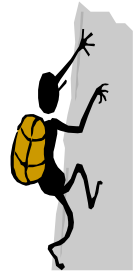
Karen Takle Quinn, Ph.D.,
Sylvia Shafto, Ph.D. , C.J. Kalin,
Ph.D. & Francis Thomas Quinn, M.S.
PO Box 277, Los Altos, CA 94024

Silicon Valley Managers

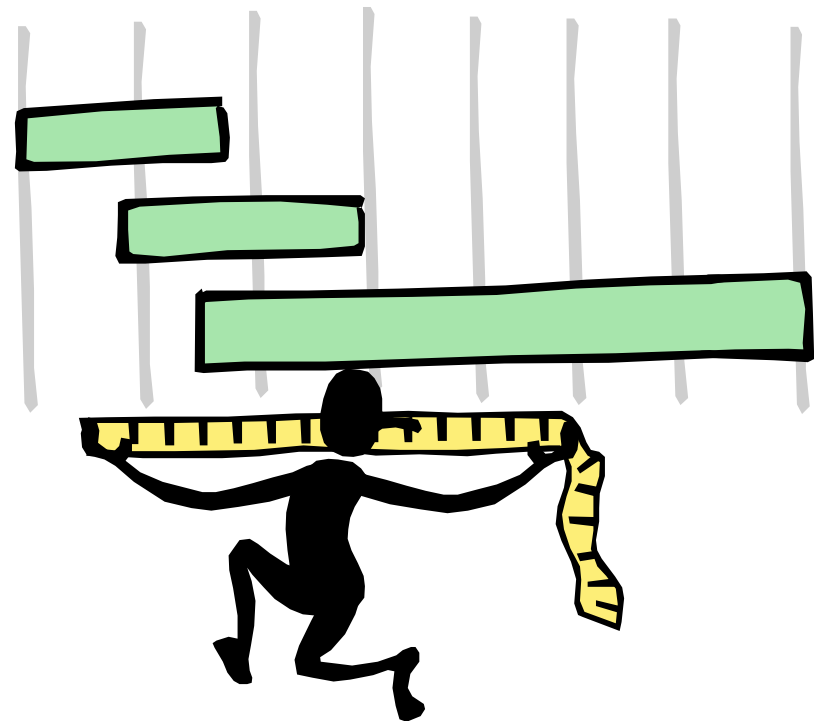
- Have good IT skills
- Have time constraints
- Work in high tech complex environments
- Need to understand their assumptions and mental models
- Need system dynamics know-how for better decision making



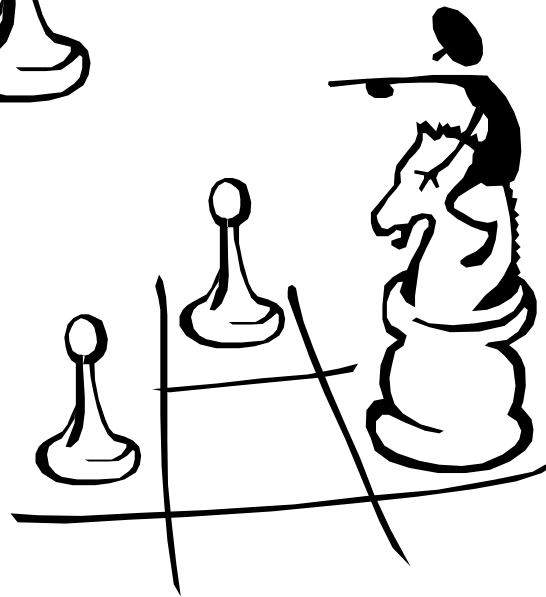
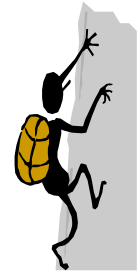
College of Notre Dame offers



- Offers fast paced intensive systems thinking based courses
- Uses F2F and online WebCT environments
- Develops team based and individual growth
- Helps students to use system lens to examine decisions



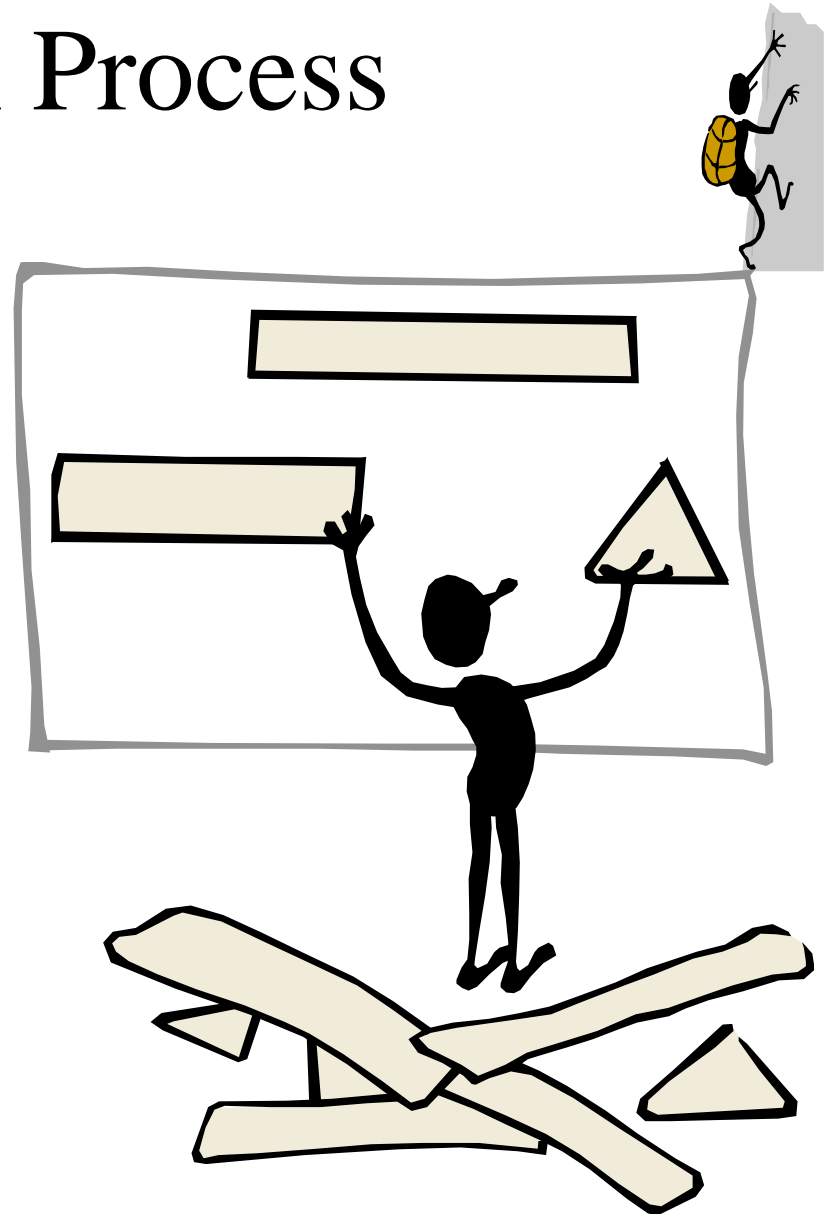
Faculty members



- Recognize the challenges of vertical learning curves
- Design learning to parallel business needs
- Want to know which sources are effective
- Need feedback from students to enrich learning experiences

Research Process

- Asked for volunteers
- Sent Consent Letters
- Interviewed participants
- Analyzed data
- Created Q Sort
- Validated findings
- Shared research results with students & others

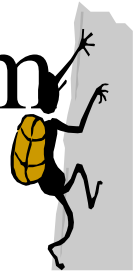


Reading for SD Knowledge

- System 1 (Kauffman, 1980)
 - Scheduled for prior to first class thru week 2
 - Provided foundation to build upon
 - Helped students learn systems terminology, concepts and behaviors
 - Considered effective learning resource
 - Experienced students even reported Aha!

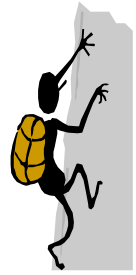


Viewing & Discussing CD-Rom



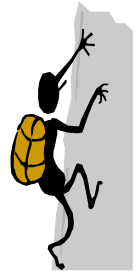
- Systems Thinking Taking the Next Step
 - Provides effective learning using interactive video, role playing and case studies
 - Uses real life experiences to teach and illustrate systems thinking fundamentals
 - Builds learning in incremental steps
 - Demonstrates simulation and identifies intervention points and strategies
 - Keeps student interest - groups & individuals

Playing the Beer Game



- Students found the Beer Game experience
 - Was an effective group learning time
 - Helped them to appreciate the effects of delays
 - Reported that they learned from their actions
 - Helped them to reflect on and to understand organizational problems where the lack of communication or isolation was a causal force
 - Gave them real world roles in a complex system and helped them to reflected on many organizational problems

Integrating SD with MSM

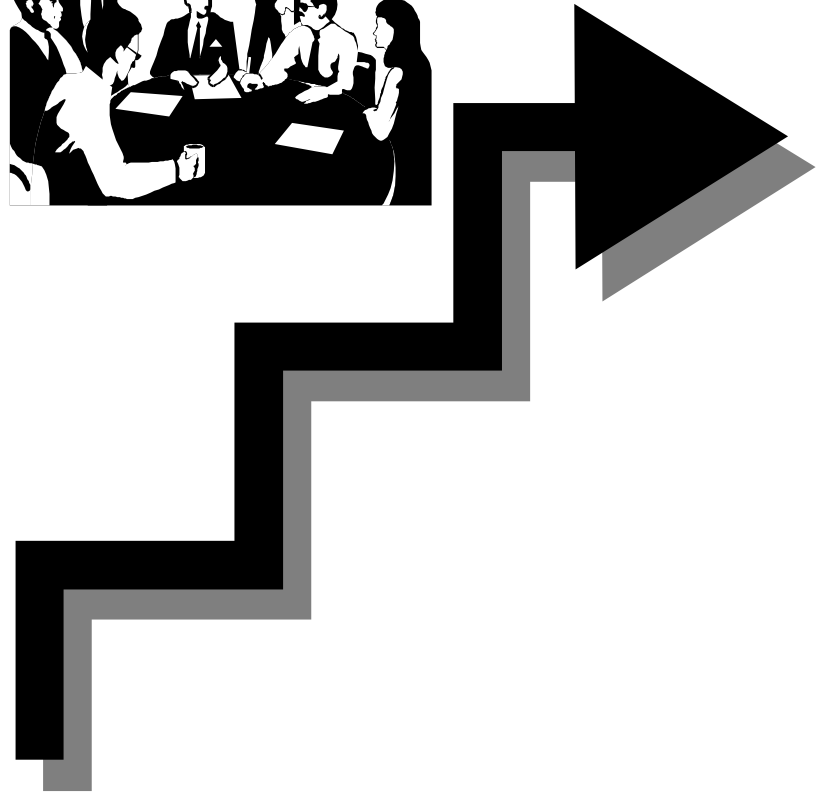


- Management System Model (MSM) examines culture, structures, strategies, policies, and leadership as systemic forces
- Integrating System Dynamics with this model
 - enhances their understanding of systemic forces
 - enriches their experience with & knowledge of applying System Dynamics
 - integrates their own organizational knowledge from multiple perspectives

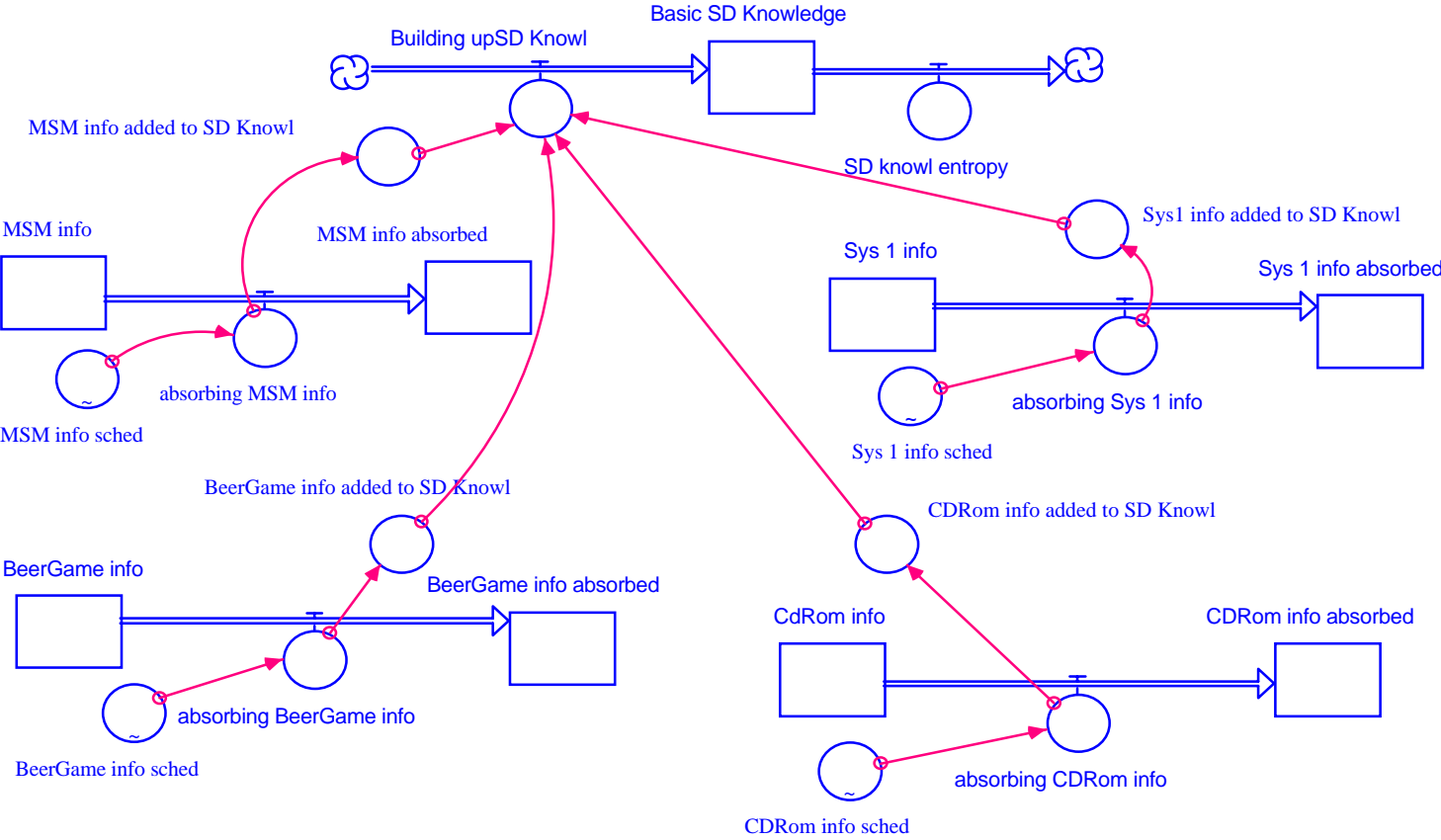
Knowledge was built over time



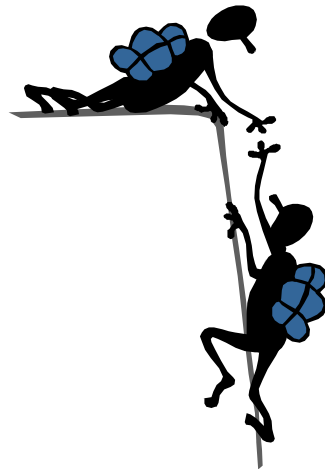
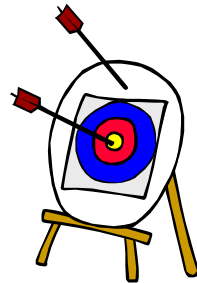
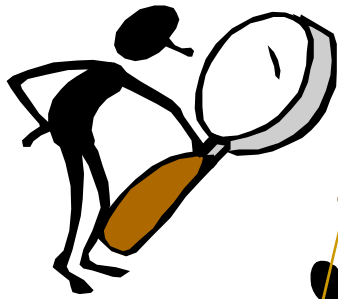
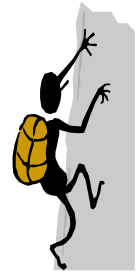
- SD Knowledge was built over time from
- Reading & Discussing
- Viewing & Discussing
- Playing & Reflecting
- Applying & Sharing different perceptions and organizational directions



Building up basic SD Know-how

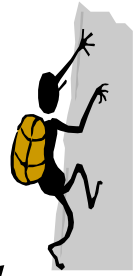


Conclusions



- Learning in F2F, online, team & alone
- Reading System 1
- Viewing CD-Rom
- Playing Beer Game
- Working to integrate SD with other management models
- Building experience & know-how

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